

FABRYKI MEBLI FORTE S.A.

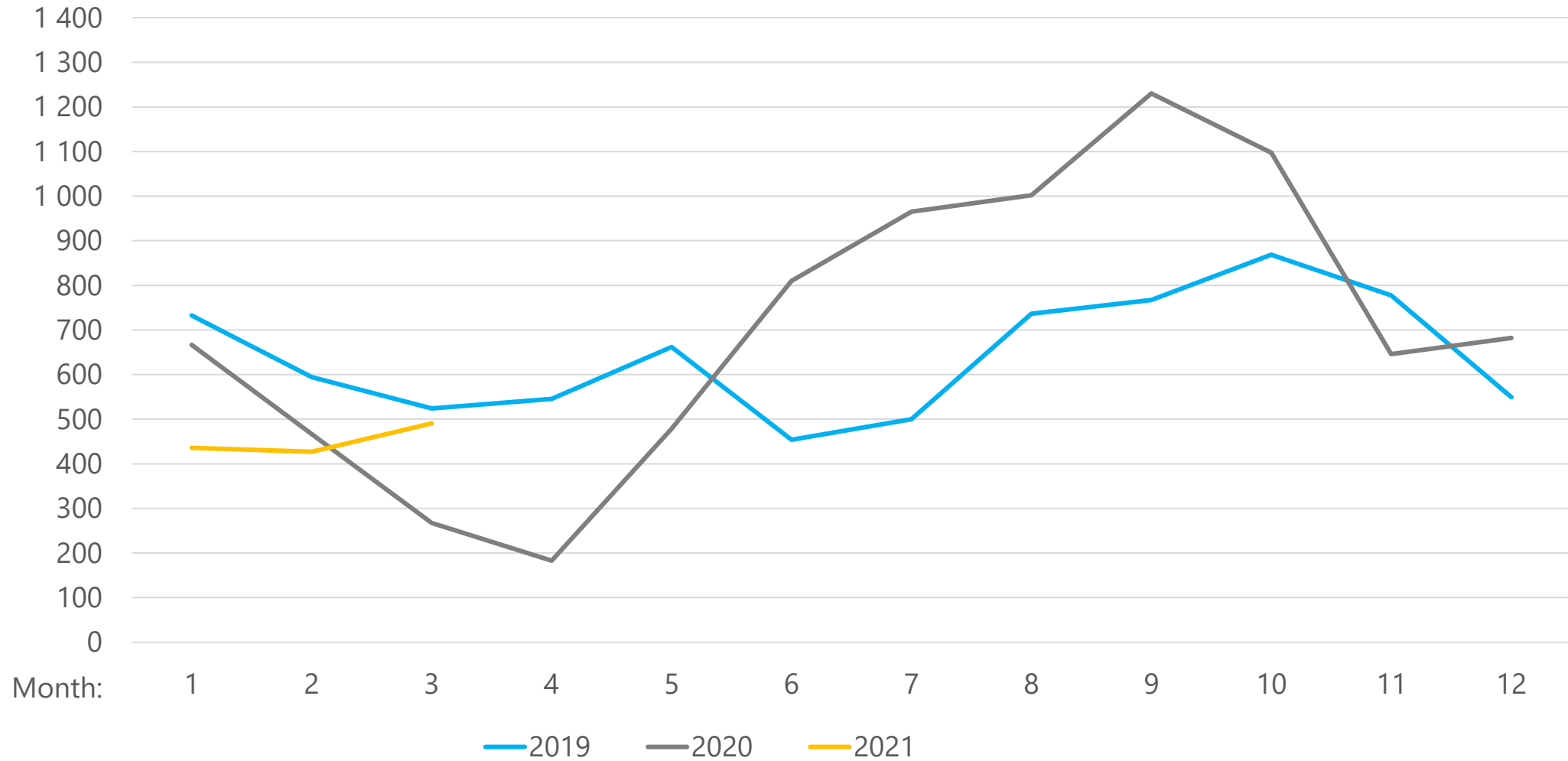
PRELIMINARY RESULTS AFTER Q1 2021

23.04.2021

Region	Area	Market	Share of Sales in % [2020]	Status shops	Status warehouses	Status company	Remarks due to lockdown / restrictions/ influence on our business
R1		Germany	44%	partly closed	partly closed	open	No fundamental changes in Germany. Still lockdown with no concrete date known at present. It will be probably at the end of April or beginning of May. Only the curfew* and the Click & Meet** procedure are to be adapted (but this has not yet been decided). *The curfew will now only apply from 10 p.m. **Retail shops are to be allowed to remain open up to an incidence of 150 with the "Click & Meet" procedure and a testing requirement.
		Austria	3%	partly closed	open	open	Austria is still status quo. The hard lockdown is extended "only" in Vienna and two other federal states. In the other Austrian states, furniture retailers are open again. At least "click & meet".
R2		France	10%	closed	open	open	new Lookdown in France, from Saturday 3.4. to 2.5. (at least). Click and collect should be possible.
		Switzerland	4%	open	open	open	
		Italy	1%	closed	open	open	Lockdown extended till End of April - more info this week
		Belgium	0%	closed	open	open	Complete lockdown until 19.4.21 - warehouses open, all deliveries can be made as planned, click&meet possibility at shops, DIY are open
		Dom Tom	1%	open	open	open	
R3		Poland	14%	partly closed	open	open	Lockdown extended till 25.04.2021 . Stronger restrictions in Poland. Stores bigger than 2000 m2 closed (furniture and DIY). Stores smaller than 2000 m2 - 1person/20m2
R4	Iberia	Spain	6%	partly closed	open	open	stores open with time restrictions, due to the growing number of cases region start again with local restrictions
		Portugal	1%	partly closed	open	open	furniture stores open from today (19.04)
	CE	Czech Republic	2%	closed	partly closed	open	full lockdown extend untill end of April, from 12.04 no state of emergency but stores still closed
		Hungary	2%	partly closed	partly closed	open	slow reopening of furniture stores from today
		Slovakia	1%	partly closed	partly closed	open	full lockdown until 30.04 . Furniture stores open from today with restriction (1 person for 15 sqm)
	SEE	Romania	2%	closed	partly closed	open	lockdown - shops in Bucharest and West Romania closed
		Bulgaria	1%	partly closed	partly closed	open	furniture shops open again with restrictions (time and number of people)
		Croatia	1%	open	open	open	
		Serbia	1%	partly closed	open	open	lockdown - shops in shopping centres closed until further notice, warehouses and individual shops open
	Baltics	Slovenia	1%	open	open	open	
		Lithuania	1%	open	open	open	Stores open from today, restaurants, schools still closed (shopping malls open from May)
		Latvia	1%	open	open	open	Lockdown extended to 19.04 (shopping mall open from May)
		Estonia	0%	closed	closed	open	Lockdown extended to 01.05
	UK	England	1%	open	open	open	stores, restaurants, hotels open from last weekend. Many restrictions. On Thu next announcement from Boris.
ROW	Morocco	1%	open	open	open		
	others	1%					

MONTHLY ORDER INFLOW IN THOUSANDS OF PACKAGES

Thousands of packages



MPLN

	Q1 2020	Q4 2020	Q1 2021	% vs Q1'20 / Q4'20
Revenue	276	382	298	8,0% / -22,0%
Including sales of chipboard:	16	25	24	+ 50,0% / -4,0%
EBIT	27 9,8%	68 17,8%	45 15,1%	66,7% / -33,8%
EBITDA	41 14,8%	82 21,5%	59 19,8%	44,0% / -28,0%

