

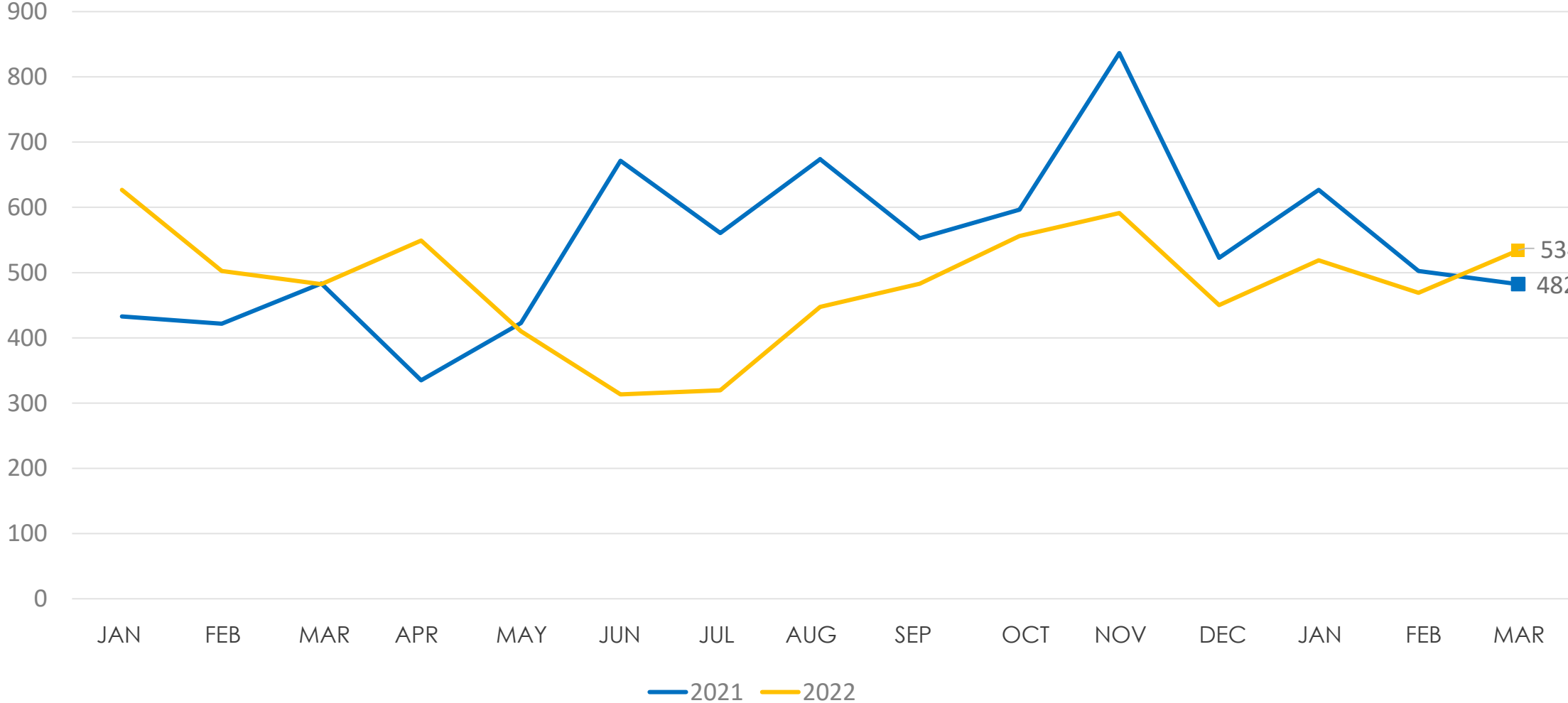


FABRYKI MEBLI FORTE SA

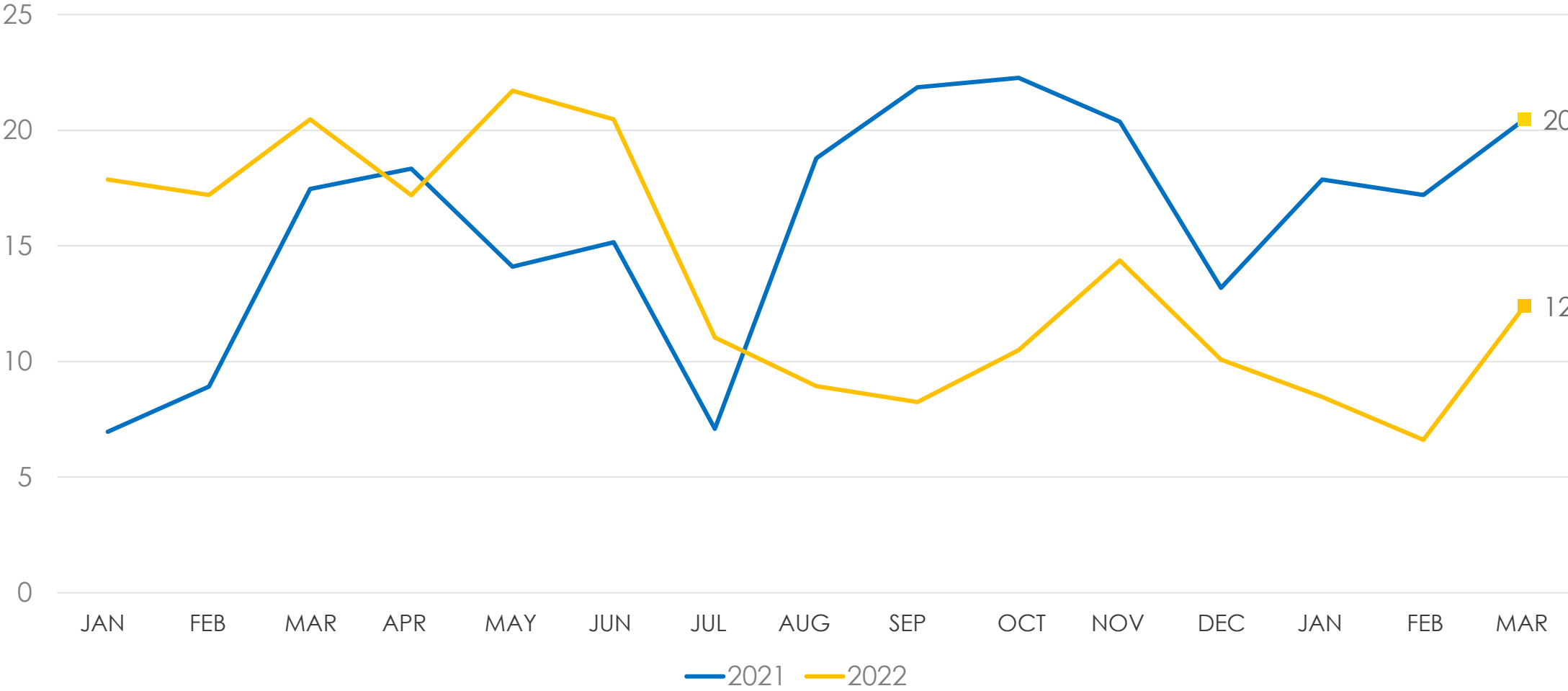
Preliminary results after Q1 2023 | 28.04.2023

MONTHLY ORDER INFLOW IN THOUSANDS OF PACKAGES

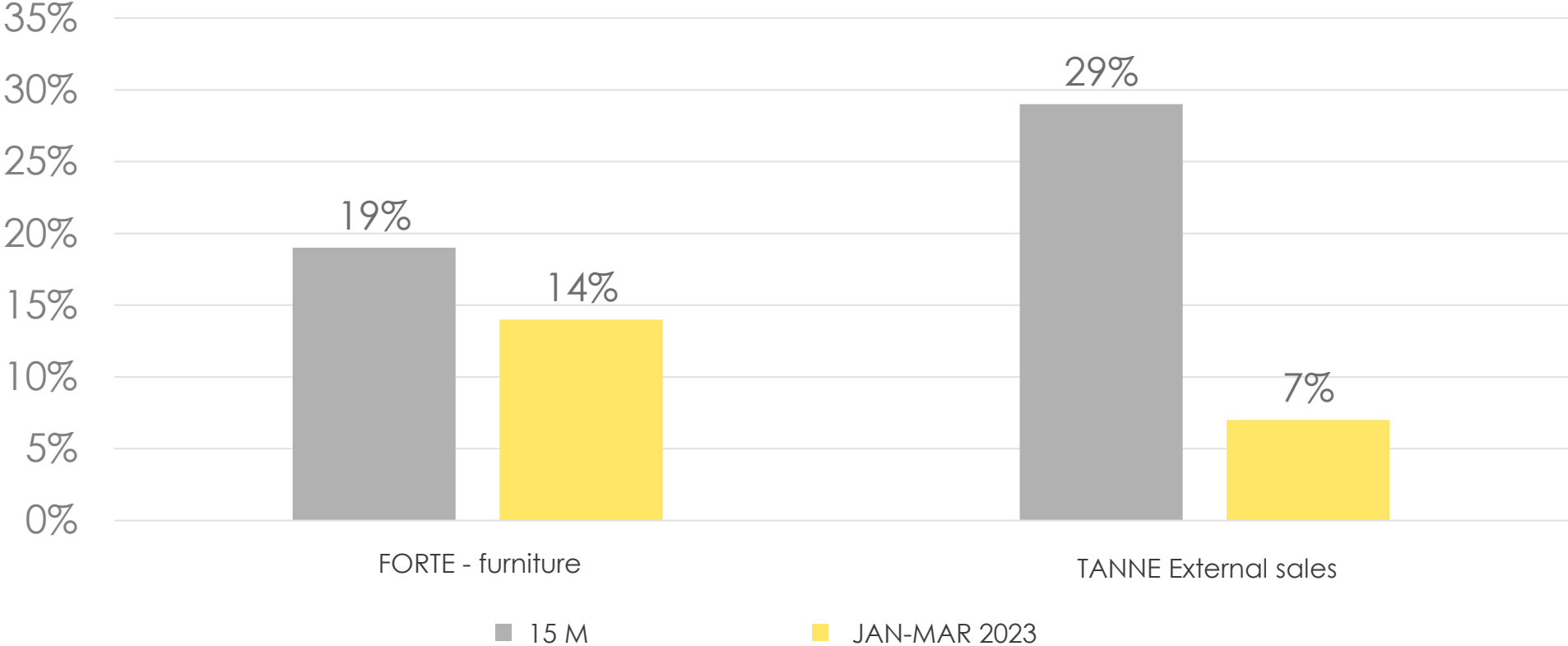
Orders [Thousands of packages]



TANNE EXTERNAL SALES (000) M3



MARGIN AFTER TRANSPORT



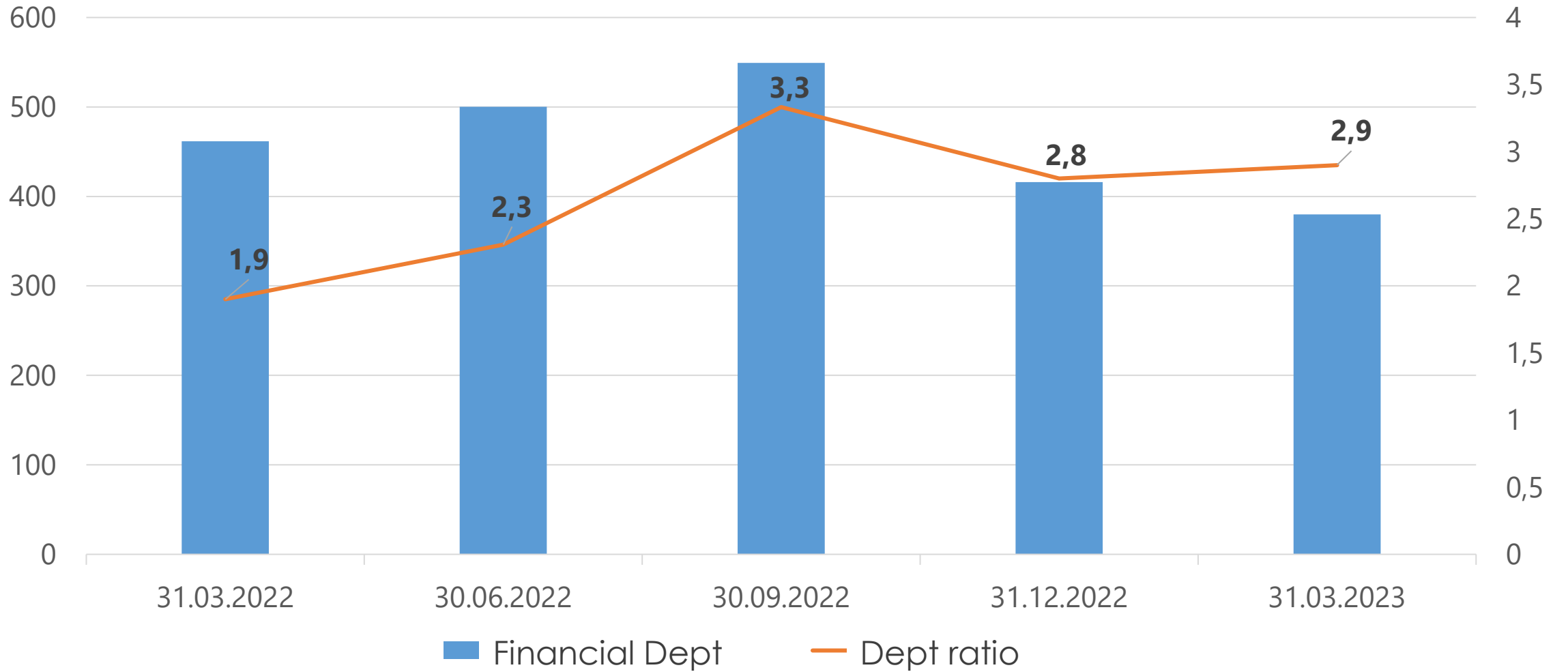
JANUARY – MARCH 2023

	ACTUAL 1-3'23	ACTUAL 1-3'22	CHANGE
GROSS SALES	325,0MPLN <i>Tanne ext.: 44,3 MPLN</i>	355,6 MPLN <i>Tanne ext.: 62,4 MPLN</i>	-30,6 MPLN <i>-18,1 MPLN</i>
EBIT	10,6 MPLN 3,3%	32,2 MPLN 9,0%	-21,6 MPLN
	Including PLN 7 million from the sale of CO2 emission allowances		
EBITDA	23,9 MPLN 7,4%	46,0 MPLN 12,9%	-22,1 MPLN

15M YTD

	ACTUAL 1'22-3'23	ACTUAL 1'21-3'22	CHANGE
GROSS SALES	1 598,9 MPLN <i>Tanne ext.: 282,3 MPLN</i>	1 682,5MPLN <i>Tanne ext.: 236,2 MPLN</i>	-83,6 MPLN <i>+ 46,1 MPLN</i>
EBIT	98,8 MPLN 6,2%	210,8 MPLN 12,5%	-112,0 MPLN
	Including PLN 35 million from the sale of CO2 emission allowances		
EBITDA	167,5 MPLN 10,5%	279,3 MPLN 16,6%	-111,8 MPLN

FINANCIAL DEPT MPLN





Dziękuję za uwagę