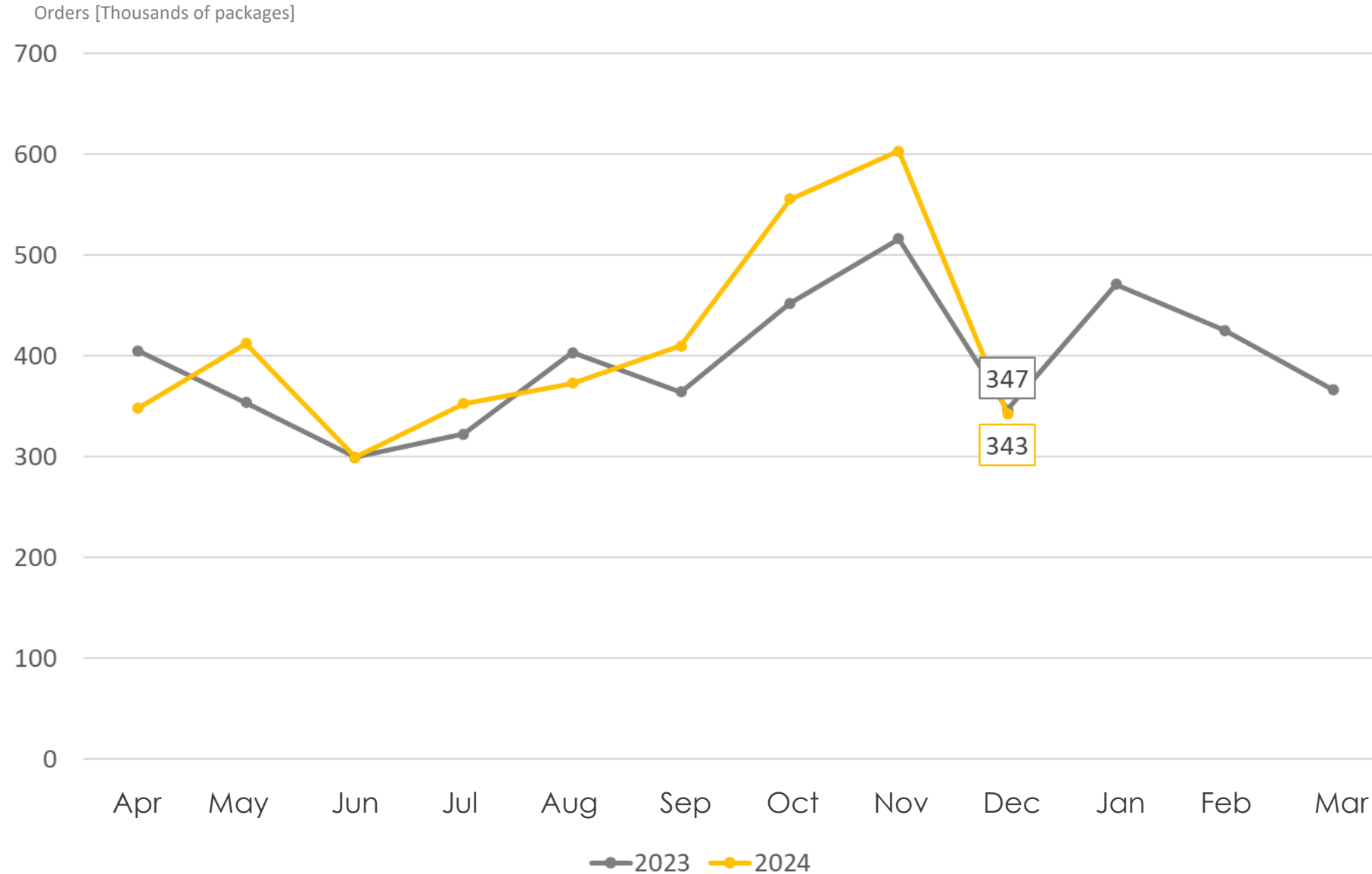




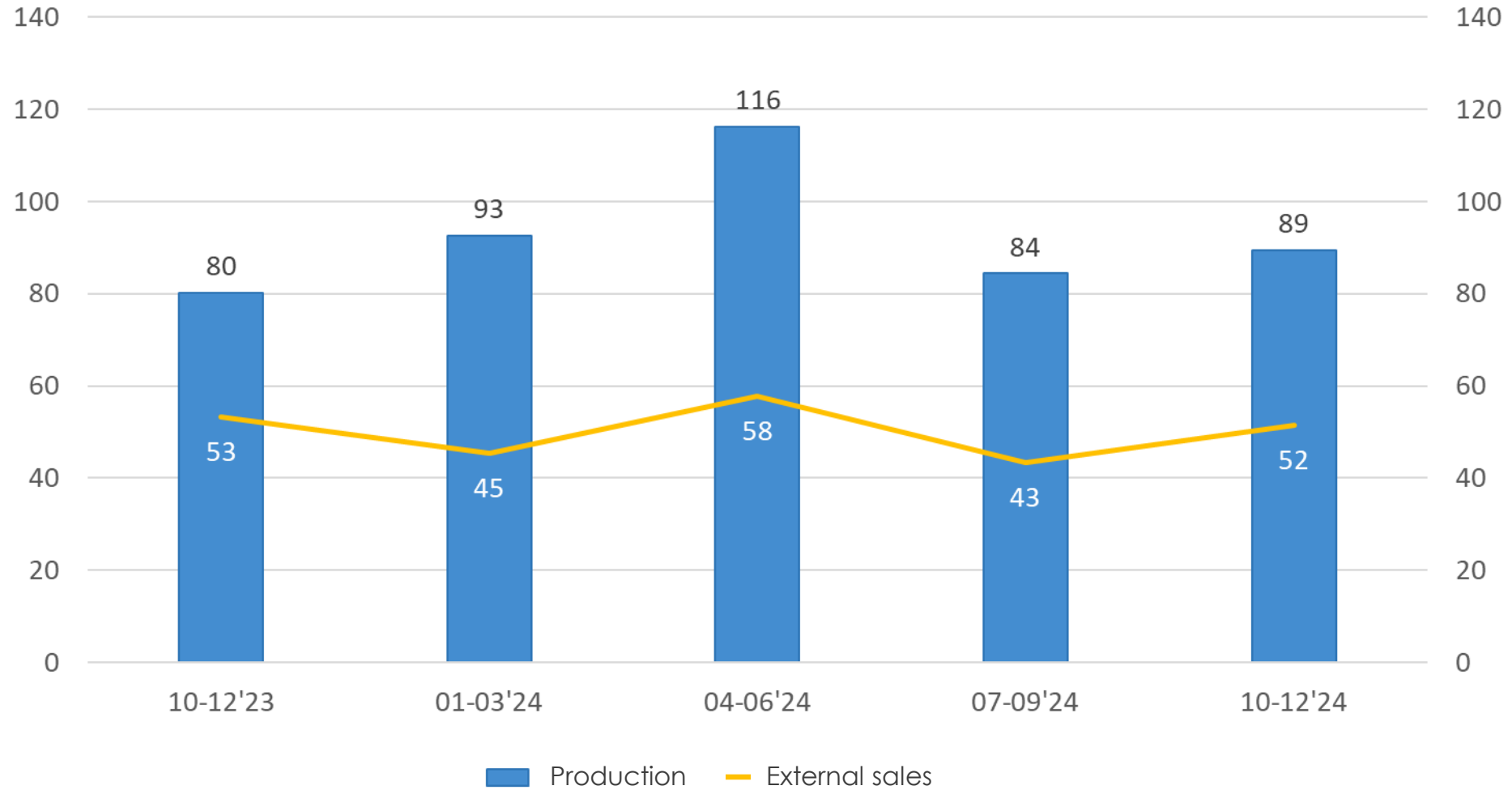
FABRYKI MEBLI FORTE SA

Preliminary results after Q3 2024 | 29.01.2025

MONTHLY ORDER INFLOW IN THOUSANDS OF PACKAGES



TANNE ['000 M3] 2023.10-2024.12



OCTOBER – DECEMBER 2024

	PERFORMANCE 10-12'24	PERFORMANCE 10-12'23	CHANGE vs '23
GROSS SALES	293,4 MPLN <i>Tanne ext.: 36,9 MPLN/52 m3</i> Thousand Packages: 1.323 (+4,3% vs '23) Price / Package: -6,6% vs '23	282,0 MPLN <i>Tanne ext.: 40,6 MPLN/53 m3</i> Thousand Packages: 1.268	+11,4 MPLN -3,7 MPLN
EBIT	21,9 MPLN 7,5 %	8,0 MPLN 2,8 %	+13,9 MPLN
EBITDA	35,8 MPLN 12,2 %	21,8 MPLN 7,7 %	+14,0 MPLN

APRIL – DECEMBER 2024

	PERFORMANCE 04-12'24	PERFORMANCE 04-12'23	CHANGE vs '23
GROSS SALES	<p>771,9 MPLN</p> <p>Tanne ext.: 110,7 MPLN/153 m3</p> <p>Thousand Packages: 3.538 (-0,3% vs '23) Price / Package: -8,0% vs '23</p>	<p>757,6 MPLN</p> <p>Tanne ext.: 81,2 MPLN/95 m3</p> <p>Thousand Packages: 3.550</p>	<p>+14,3 MPLN</p> <p>+29,5 MPLN</p>
EBIT	<p>35,8 MPLN</p> <p>4,6 %</p>	<p>-3,9 MPLN</p> <p>-0,5 %</p>	<p>+39,7 MPLN</p>
EBITDA	<p>77,7 MPLN</p> <p>10,1 %</p>	<p>37,3 MPLN</p> <p>4,9 %</p>	<p>+40,4 MPLN</p>



DEBT RATIO [MPLN]

